

1. Are the additional costs to make the space business ready (aka renovations, decorating, IT upgrades, etc...) worth it?
2. Be sure the state laws are friendly to your type of business.
3. Can your suppliers get to you easily?
4. Does the area have potential employees?
5. Expand your search to states that might have great incentives, but not a large advertising budget. their area.
7. Gather information about locales from multiple sources; a single source may have conflicting
8. Have you looked at the areas current companies? Are they mainly complementary not competing?
9. If you anticipate further growth, does the building have extra space for when you need it?
10. Judge the building based on your five year plan. With this meet your needs in 5 to 10 years?
11. Keep a log of the impressions that your have. These are the thoughts that you have that are not
12. Learn the location's crime rate.
13. Maintaining your image is key. Is the new location complementary with your image?
14. Negotiating the best incentives can require comparisons. Get proposals from diverse communities.
15. Observe the local traffic patterns. Lost time near your plant may cost you money.
16. Participate in negotiations with the help of local economic developers. These are the people that have a real interest in your success.
17. Question the information you receive. You need to make sure that everything is accurate to make the right decisions.
18. Request a written, tentative proposal to start your comparisons with.
19. Spend at least three days in the community to really understand the business and social
20. Take your time! Even if business requires a fast decision, please take your time. Undoing or redoing this in five years will be expensive.
21. Understand the local politics.
22. Verify the real value of state incentives. Many are not as financially effective as they seem at first.
23. What will the commute be like?
24. X-tras: Look for incentives that most owners don't think of - van service from the municipal airport, discounted repairs on vehicles by the community college.
25. Yes- Don't be afraid to tell economic developers that you are interested. They need it to keep their jobs and it strengthens their position with the money people they work with.
26. Zoning Regualtions?